CASE
STUDY

Fortune 500 Company Streamlines & Consolidates Monthly Sales Reporting

CUSTOMER PROFILE

Founded in 1935, a Fortune 500 company with 18,500 employees worldwide, the company is a global provider of products, services and solutions to industrial and commercial users of electronic components and enterprise computing solutions, with 2015 sales of $23.28 billion. The company is headquartered in Centennial, Colorado.

The company serves as a supply channel partner for over 100,000 original equipment manufacturers, contract manufacturers and commercial customers through a global network of more than 460 locations in 85 countries.

BUSINESS CHALLENGE

The company does business with more than 20,000 customers worldwide. The payment terms are maintained specific to the customer and on the basis of sales made with each customer. At the end of every month, the business has to generate reports for each individual customer and view their individual account balance as well as a summarized report.

This was becoming a very tedious task, as the customer transactions were maintained outside of Microsoft Dynamics AX and the whole process was being tracked manually only using excel sheets.

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SOLUTION

To overcome the high volume reporting requirement, NDS Global team analysed and customized the solution below to meet the needs of the business:

- SSIS package was created which was run in a batch form.
- The batch was scheduled for generating the reports for all the 20000 Clients in a common folder.
- Options were provided to users to download these reports.
- Provision was made so that the individual statements could also be mailed to each customer.
- SSRS reports were generated to view the summary and the individual customer reports.
- Reports were also made accessible to business at real- time.

BENEFITS

The solution provided by NDS Global helped the business leverage their time for value added initiatives.

Some of the benefits realized were:

- The reports were made easily accessible to business through the SSRS reports.
- Enabled business to save time for generation of the account statements.
- Improved the internal department communication, visibility and performance.
- All the benefits above lead to lower overall cost.

TECHNOLOGY

Microsoft Dynamics AX
SSIS Packages
SSRS reports
SQL Stored Procedures

NDS
Architect | Integrate | Support

ABOUT NDS GLOBAL

NDS Global, a trusted Microsoft Gold Partner, offers its customers consulting, implementation, development and support services on Enterprise, Cloud & Mobility for digital solutions.

NDS Global helps customers realize results in a digital world through business technology solutions, cloud and managed services that combine insight, innovation and expertise focused on Microsoft technologies.

Our solutions span across Microsoft Project Online, Microsoft CRM Online, Microsoft SharePoint Online, Office 365, Dynamics 365, Microsoft Dynamics AX, PowerBI & Azure.

Headquartered in the US since 1999, we are preferred partners to customers in USA and India. Our customers span across Consumer Goods, BFSI, Infrastructure, Manufacturing, IT/ITES, and Retail.

A strong team of 180+ Microsoft consultants have provided many a success stories to Enterprise & Small/Medium customers globally.

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