



CASE  
STUDY

**World's Largest Bedding  
Provider Implements  
Integrated Invoice Payment  
Automation to Improve  
Financial Performance**

## CUSTOMER PROFILE

The company is the world's largest bedding provider. The company develops, manufactures and markets mattresses, adjustable bases, pillows and other sleep and relaxation products which it sells globally in approximately 100 countries.

The company is headquartered in Lexington, Kentucky and its brand portfolio includes many of the most highly recognized brands in the industry.

The Company sells its products through three distribution channels in each operating business segment: Retail, which consists of furniture and bedding retailers, department stores, specialty retailers and warehouse clubs; Direct, which consists of electronic commerce (e-commerce) platform, Company-owned stores and call center, and other, which includes third party distributors, hospitality and healthcare customers.

## BUSINESS CHALLENGE

As the company business was growing and they needed a service provider dedicated to the Credit Management Services and solutions to improve the financial performance of the business operations.

Intrum provided the solution. Integration was required for providing payment and due date related information for customer invoice from AX and generate the XML file in the format specified by Intrum.



## CASE STUDY

World's Largest Bedding Provider Implements Integrated Invoice Payment Automation to Improve Financial Performance

## SOLUTION

Integration generated the xml files for the Invoices and payment details in the format specified by the Intrum.

XML files contains the Customer data and the invoice details.

If there are any payment related updates or due date adjustments in Invoice then the xml for these invoices is generated.

## BENEFITS

Previously the xmls were generated manually and was sent to Intrum. With this Integration the process got automated and hence the time was saved.

## TECHNOLOGY



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## SCHEDULE A DEMO / WORKSHOP

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