



CASE
STUDY

**World's Largest Bedding
Provider Improves
Global Reporting &
Consolidation across all
Business Functions**

CUSTOMER PROFILE

The company is the world's largest bedding provider. The company develops, manufactures and markets mattresses, adjustable bases, pillows and other sleep and relaxation products which it sells globally in approximately 100 countries.

The company is headquartered in Lexington, Kentucky and its brand portfolio includes many of the most highly recognized brands in the industry.

The Company sells its products through three distribution channels in each operating business segment: Retail, which consists of furniture and bedding retailers, department stores, specialty retailers and warehouse clubs; Direct, which consists of electronic commerce (e-commerce) platform, Company-owned stores and call center, and other, which includes third party distributors, hospitality and healthcare customers.

BUSINESS CHALLENGE

The company needed to create custom reports for MS Dynamics AX for their business needs. NDS has to provide them with a framework which could meet their corporate reporting & local needs across finance, sales and production division which are uniform for all 26 countries.

The business was facing multiple challenges as below:

- Multiple countries of the customer were on different versions of the ERP including AX 3.0, AX 2009 and AX 2012 across many instances.
- Other legacy systems in some countries.
- Global/HQ and local/in country reporting needed to be uniform.
- Some of the financial reports and sales/ purchase related reports need to be real time.
- Historical data from legacy system should be available when a country migrates to new version of Dynamics AX.



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World's Largest Bedding Provider
Improves Global Reporting & Consolidation
across all Business Functions

SOLUTION

NDS solution included:

- Aggregation of Sales, finance, purchase and inventory transactions from different ERP sources across different countries for Consolidated & in country uniform reporting.
- SSIS as an ETL tool- SQL database and analysis server were used for the data warehouse and analysis cubes
- The report delivery method used is SSRS and Excel Pivots.
- Atlas was identified as a tool for real time reporting of finance, purchase and sales. Atlas is an Excel based reporting tool for real time reporting from Dynamics AX and reports for all the modules can be done.

BENEFITS

The company gained the following benefits from the reporting solution:

- Centralized and single source for reporting across worldwide subsidiaries.
- Consolidated view for different business systems.
- Uniformity across the reports/ views.
- Supplements existing Transactional System reporting.
- In country reports are used to track Open / Delivered Orders, Inventory status, Order backlogs, Sales Revenue, Weekly / Monthly Order and Revenue analysis.
- Historical data from legacy system available for countries which have migrated to latest version of AX.

Atlas Reporting

- The reports are user interactive.
- Provides leverage to the user to modify pre designed reports change the filter criteria.
- Reporting can be done for any module in AX.
- Reports Created: Financial, Production & Non Conformance & Purchasing

TECHNOLOGY

SQL Server Integration services
TimeXtender ETL tool
SQL Reporting services and Report Builder
MS-Excel Pivots
Power BI
Atlas

ABOUT NDS GLOBAL

NDS Global, a trusted Microsoft Gold Partner, offers its customers consulting, implementation, development and support services on Enterprise, Cloud & Mobility for digital solutions.

NDS Global helps customers realize results in a digital world through business technology solutions, cloud and managed services that combine insight, innovation and expertise focused on Microsoft technologies.

Our solutions span across Microsoft Project Online, Microsoft CRM Online, Microsoft SharePoint Online, Office 365, Dynamics 365, Microsoft Dynamics AX, PowerBI & Azure.

Headquartered in the US since 1999, we are preferred partners to customers in USA and India. Our customers span across Consumer Goods, BFSI, Infrastructure, Manufacturing, IT/ITES, and Retail.

A strong team of 180+ Microsoft consultants have provided many a success stories to Enterprise & Small/Medium customers globally.



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